

Customer:

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Alliance Systems

Quotation No. 21979582 - Expiration Date : 01.05.2019

General information

134099/11108616

Provider:

Waters Pacific Pte Ltd
Joanna Ang
1 Science Park Road
#02-1/06 The Capricorn
Singapore Science Park II
Singapore 117528

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Quotation
Alliance Systems

Price Details in USD

Please reference this quotation when purchase order is issued

Itm	Part No.	Description	Unit Price	Qty	Gross Price	Disc %	Net Price
Alliance HPLC Systems							
With the following configuration:							
1	176269501	e2695 Separations Module w/oSHC w/CH(BI)	55,100.00	1	55,100.00	-30.00%	38,570.00
2	176248901	2489 UV/Visible Detector	17,300.00	1	17,300.00	-30.00%	12,110.00
3	700004123	ETHERNET SWITCH COMMUNICATION KIT	680.00	1	680.00	-30.00%	476.00
4	186241401	2414 Refractometer Detector (blue)	16,800.00	1	16,800.00	-30.00%	11,760.00
5	176003106	Alliance D Series Bottle Tray	840.00	1	840.00	-30.00%	588.00
6	741000103	UPLC / HPLC SYSTEM INSTALLATION	2,800.00	1	2,800.00	-30.00%	1,960.00
7	WAT038306	Alliance HPLC Sys. Oper. & Maint. Course	3,000.00	1	3,000.00	-30.00%	2,100.00
8	WAT038040	COLUMN HEATER COMPARTMENT	1,700.00	1	1,700.00	-30.00%	1,190.00
9	176002264A4	sQT AllianceFamily RIUV10mm Emp3 QualSvc	4,700.00	1	4,700.00	-30.00%	3,290.00
10	176003144	Empower 3 System License 1 Pack	3,000.00	1	3,000.00	-30.00%	2,100.00
Alliance HPLC Systems							
With the following configuration:							
11	176269501	e2695 Separations Module w/oSHC w/CH(BI)	55,100.00	1	55,100.00	-30.00%	38,570.00
12	176248901	2489 UV/Visible Detector	17,300.00	1	17,300.00	-30.00%	12,110.00
13	176003106	Alliance D Series Bottle Tray	840.00	1	840.00	-30.00%	588.00
14	741000103	UPLC / HPLC SYSTEM INSTALLATION	2,800.00	1	2,800.00	-30.00%	1,960.00
15	WAT038306	Alliance HPLC Sys. Oper. & Maint. Course	3,000.00	1	3,000.00	-30.00%	2,100.00
16	176002260A4	sQTAllianceFamily2475eUV10mmEmp3 QualSvc	4,700.00	1	4,700.00	-30.00%	3,290.00
17	176002207	Empower 3 Enterprise Add On Kit 5 NU	29,900.00	1	29,900.00	-30.00%	20,930.00
18	741003000	Deployment Services	3,200.00	5	16,000.00		16,000.00
19	667003976	Empower 3 Enterprise System Suitability	10,300.00	1	10,300.00	-30.00%	7,210.00
Empower Software and Options							
With the following configuration:							
20	176004143	Classic LAC/E 16 Win 10 (Hardware only)	4,300.00	2	8,600.00	-30.00%	6,020.00
Empower Software and Options							
With the following configuration:							
21	176000499	E-SATIN KIT	3,800.00	1	3,800.00	-30.00%	2,660.00
22	667003932	Empower 3 Named User License 1 Pack	2,800.00	2	5,600.00	-30.00%	3,920.00
23	740003900	Maint:Empower S/W Named User (1)	500.00	2	1,000.00	-30.00%	700.00
Total					264,860.00		190,202.00

Quotation
Alliance Systems

Price Details in USD

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System Discount	-34,000.00
Total excluding GST	156,202.00
GST	7.00 % 10,934.14
Total	167,136.14

Joanna Ang
Account Manager

Julius Hiu
Sales Manager, Singapore

Terms of Payment

- 90% payment upon delivery
- 10% payment upon completion and submission of SQT report.

Shipping Information

DDP

Special Information

- Note:
- One time discount given for the trade in of 1 Agilent HPLC and 1 Waters Alliance HPLC.
 - 3 x Training sessions at Waters Solution Centre entitled in this bundle.

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Optional Products

Please reference this quotation when purchase order is issued

Itm	Part No.	Description	Unit Price	Qty	Gross Price	Disc %	Net Price
24	740003594	TAW e2695 SEPARATIONS MOD (1PM)	5,000.00	1	5,000.00	-30.00%	3,500.00
25	740000691	TAW 2414 RI DET (0PM)	1,100.00	1	1,100.00	-30.00%	770.00
26	740002978	TAW 2489 UV DET (1PM)	1,800.00	1	1,800.00	-30.00%	1,260.00
27	740003586	TAP e2695 SEPARATIONS MOD (1PM)	4,700.00	1	4,700.00	-20.00%	3,760.00
28	740000688	TAP 2414 RI DET (0PM)	1,100.00	1	1,100.00	-20.00%	880.00
29	740002973	TAP 2489 UV DET (1PM)	1,700.00	1	1,700.00	-20.00%	1,360.00

Quotation

Alliance Systems

Detail Product Descriptions

Itm	Part No.	Description
1	176269501	e2695 Separations Module w/oSHC w/CH(BI) The e2695 Separations Module has integrated solvent, sample management and includes a Column Heater. The system features quaternary solvent delivery and sample introduction via a direct inject sample manager. The system may be configured for a broad range of applications supported by HPLC optical detectors and mass detectors, with a choice of instrument control and data management software. The following items are included as part of the core system: · e2695 Separations Module · Integrated Degasser and Plunger Seal- wash · Column Heater · System Start Up Kit · User Documentation
2	176248901	2489 UV/Visible Detector 2489 UV/Visible Detector with Analytical Flowcell Enhanced sensitivity via patented TaperSlit" flow cell, which channels light through the cell for better energy throughput while minimizing RI effects Low noise performance (<5 µAU) Lamp optimization for the best s/n performance over the lifetime of a Deuterium lamp Flexible sampling rates, from 1 to 80 Hz, for normal and fast LC separations Independent optimization of sampling rates and filter time constants gives you the ability to tune your detector to your separation goals Enhanced thermal wander management reduces baseline wander due to fluctuations caused by ambient conditions Flow cell options to match your separation scale and type Accessible detector components for easy operation and maintenance
3	700004123	ETHERNET SWITCH COMMUNICATION KIT
4	186241401	2414 Refractometer Detector (blue) 2414 Refractometer Detector (blue) The Waters® 2414 Refractive Index (RI) Detector defines the standard of excellence for differential refractive index detectors. Designed to provide the highest sensitivity, stability and reproducibility, the 2414 RI Detector is the ideal solution for the analysis and quantification of components with limited or no UV absorption, such as alcohols, sugars, saccharides, fatty acids, and polymers. Features include: - Detection of components without UV chromophores separated by isocratic analysis - Highly repeatable detection technique with a wide linear dynamic range for methods requiring quantification - Thermally isolated optics bench for temperature stability and performance reproducibility - Counter-current heat exchanger to quickly equilibrate temperature differences of incoming solvent - Save solvent and maintain stability with convenient recycle valve - Auto-zero, auto-purge, and LED-displayed diagnostic programming enable unattended operation and to simplify methods development

Quotation
Alliance Systems

Detail Product Descriptions

Itm	Part No.	Description
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		- Control of external column heater
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5	176003106	Alliance D Series Bottle Tray
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[For Single or Dual detection systems]

The e2695 Separations Module solvent tray with solvent management. Includes detector drip tray and bracket for a second detector. This tray provides the capability to locate the detector directly above the column heater or column heater/cooler thus minimizing ambient temperature effects upon column to detector flow cell tubing. The solvent tray and detector drip tray accessory kit (205001247) incorporate design features for improved tubing management. This kit supports all refreshed (blue) HPLC detectors. The detector base shall include an integrated leak management scheme applicable to any of the new designed (2013) HPLC detectors. Solvent bottle configurations can be up to (2) 4-Liter bottles, and (4) 1-Liter bottles.

6	741000103	UPLC / HPLC SYSTEM INSTALLATION
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HPLC System Installation

Includes:

- System Set up and Performance Testing
- Product Familiarization Training
- 1 Year Manufacturers Warranty
- Insight I-Assist Remote Connection

7	WAT038306	Alliance HPLC Sys. Oper. & Maint. Course
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Alliance HPLC System Operation & Maintenance Course

This course covers operation, maintenance, and troubleshooting of the Waters 2695 Separations Module, with emphasis on maintaining solvent and sample management technology

8	WAT038040	COLUMN HEATER COMPARTMENT
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Waters Column Heater Module

9	176002264A4	sQT AllianceFamily RIUV10mm Emp3 QualSvc
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10	176003144	Empower 3 System License 1 Pack
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Empower 3 System License 1 Pack

Includes Personal Software 1 System License

Quotation
Alliance Systems

Detail Product Descriptions

Itm Part No. Description

16 176002260A4 sQTAIallianceFamily2475eUV10mmEmp3 QualSvc

17 176002207 Empower 3 Enterprise Add On Kit 5 NU

Empower 3 Enterprise Add On Kit (5 Named Users)
Includes Empower 3 Base Software DVD, Empower 3 Bookshelf CD, E3
Instrument Driver (ICS) Pack, E3 Default Project CD,
Oracle 11g R2 media, Oracle 11g R2 client media, Oracle 11g R2
documentation DVD, Enterprise Base License (enables the
base software and 5 user licenses), E3 License Management Read Me
document, E3 Release Notes, 1-Year Workgroup Software
Support Plan

18 741003000 Deployment Services

Deployment Services

- Installation of Informatics software products on servers
- Consulting services for the Architecture/Infrastructure design.
- Implementation planning of computer infrastructure to support Waters products.
- Data Migrations and Data Recovery Services on servers
- Custom services/solutions that extend the capabilities of Waters Software either through automation or connection to 3rd Party applications

Deployment Services are quoted using the upper level part number 741003000. The following part numbers will be invoiced when services are performed, depending on the product and type of deployment services required: 741053001, 741053002, and 741053003. Services invoiced in advance will be billed as part number 741000458

19 667003976 Empower 3 Enterprise System Suitability
Empower 3 Enterprise System Suitability

20 176004143 Classic LAC/E 16 Win 10 (Hardware only)

21 176000499 E-SATIN KIT
Waters e-SAT/IN Module

Quotation
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Detail Product Descriptions

Itm Part No. Description

Waters SAT/IN module with startup kit to connect to Ethernet. Enables two channels of data acquisition for instrumentation that does not support Waters communications protocols. Includes Cabling kit

22 667003932 Empower 3 Named User License 1 Pack

Empower Software Named User 1 Pack
Includes Personal Software 1 Named User License

23 740003900 Maint:Empower S/W Named User (1)

Maintenance Empower Software Named User License 1 Pack
Includes upgrades released during the coverage period, priority telephone support, exclusive access to web-based technical product support information, non critical service packs, and feature releases according to the Waters Informatics Maintenance Plan. These benefits are only available with the purchase of this plan.

24 740003594 TAW e2695 SEPARATIONS MOD (1PM)

Total Assurance Warranty e2695 Separations Module 1 Performance Maintenance Visit.
Provides two years of full coverage

25 740000691 TAW 2414 RI DET (0PM)

Total Assurance Warranty 2414 RI Detector (0Pm).
Provides two years of full coverage

26 740002978 TAW 2489 UV DET (1PM)

Total Assurance Warranty 2489 UV Detector 1 Performance Maintenance Visit.
Provides two years of full coverage

27 740003586 TAP e2695 SEPARATIONS MOD (1PM)

28 740000688 TAP 2414 RI DET (0PM)

29 740002973 TAP 2489 UV DET (1PM)

Quotation

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General Sales Terms and Conditions

1. General
Waters Pacific Pte Ltd ("Seller") hereby agrees to sell the products to buy upon the terms and conditions set forth herewith. Seller shall not be bound by any standard or printed terms furnished by the Buyer in any of its documents, unless the Buyer specifically states in writing separately from such terms that it intends such terms to apply and the Seller acknowledges such notification in writing.
2. Price
 - a. Unless otherwise agreed at the time of sale, the price stated is ex-works and exclusive of Goods & Services Tax which shall be chargeable in addition upon supply of goods.
 - b. All quotations and estimates used by Seller are, unless otherwise stated, based on current costs and are subject to amendment on or after acceptance of order by Seller to meet any rise in such costs.
 - c. Any variation to prices quoted as a result of government taxes and levies will be for the Buyer's accounts.
 - d. Written quotations automatically expire 30 calendar days from the date issued and are subject to termination by notice within that period. All orders based on written quotations are subject to Seller's acceptance at its office in 1 Science Park Road #02-01 The Capricorn, Singapore Science Park II, Singapore 117528.
3. Delivery
 - a. Stock items are processed for prompt delivery. Whilst there is no minimum order value there is a minimum charge in respect of packing, handling and delivery. Details of these charges are available on request.
 - b. Notwithstanding that the Seller and the Buyer may agree to deliver the goods at some specified place the delivery of goods to a carrier for the purpose of transmission to the Buyer is deemed to be a delivery of the goods to the Buyer and risk in the goods shall pass accordingly at the moment of delivery to the carrier.
 - c. Inspection and testing and/or installation of the goods is not provided by Seller unless otherwise agreed at the time of sale.
 - d. Seller retains ownership of the goods the property in which shall not pass to Buyer and Buyer shall keep any goods delivered to it as bailee for and on behalf of Seller until Seller has received payment of the price of all the goods (whether or not the goods are delivered in instalments and some have been paid for by Buyer pursuant to these terms) and until such time the Buyer shall store the goods separately or in some other way ensure that the goods are readily identifiable as the property of Seller and at Seller's request either shall deliver up to the goods to Seller or shall permit Seller to enter Buyer's business or other premises to repossess the goods and subsequently re-sell them.
 - e. The provisions of this clause 3(d) shall survive the determination of the contract for whatever reason.
4. Payment
 - a. Payment terms are strictly Net Cash 30 days after delivery of the goods, provided Buyer's credit has been approved or specified in the quote. If the Buyer's credit had not been established with Seller, terms are payment in advance.
 - b. All payments made by Buyer shall be made without any deduction of deferment in respect of any disputes or claims whatsoever and/or in respect of any taxes imposed by or under the authority of any government or public authority.
 - c. Where Seller does not receive payment of any of its invoices within 30 days of the date thereof interest shall thereafter accrue on the sum due and owing to Seller at the rate of 2% per month calculated on a daily basis without prejudice to Seller's right to receive payment within such 30 day period.
 - d. Time for payment shall be of the essence.
5. Confidentially/Intellectual Property
 - a. Any order received by Seller will be treated as confidential and will not be disclosed or publicised to any third party for any reason without the prior written consent of Buyer. Neither shall Seller use Buyer's name or other identify for advertising or publicity purposes without Buyer's prior written consent.
 - b. The sale of the goods by Seller to Buyer does not confer any right or license upon buyer to use, exploit or otherwise utilise any intellectual property rights subsisting in or relating to the goods of which Seller is a proprietor or to which Seller is otherwise entitled.
6. Specifications
The characteristics and specifications of Seller's products are documented in Seller's technical literature and are approximately only Seller reserves the right to change product specifications without prior notice.
7. Cancellation
An order accepted by Seller may be cancelled only before delivery of the goods and only with the consent of Seller upon terms that Buyer will indemnify Seller against any loss incurred.
8. Return
In no case are products to be returned without first obtaining the consent of the Seller. Only unused products as currently manufactured which have been invoiced by the Seller within 30 days will be considered for return. Products accepted for credit are subject to a 20 per cent service charge plus all transportation charges. Products built to order or not of the original manufacturer of the Seller are not subject to return for credit under any circumstances. Products must be securely packed to reach the Seller without damaged. No returns shall be authorised after 90 days following shipment to buyer.
9. Warranty
The Products and/or services shall be covered by the applicable Waters' standard warranty, a copy of which is supplied with the Products and/or services or upon request. NO OTHER WARRANTY, WHETHER EXPRESS OR IMPLIED, IS MADE WITH RESPECT TO THE PRODUCTS AND/OR SERVICES. WATERS EXPRESSLY EXCLUDES THE IMPLIED WARRANTIES OF MERCHANTABILITY AND OF FITNESS FOR A PARTICULAR PURPOSE. Any model or sample furnished to the Buyer is merely illustrative of the general types and quality of goods and does not represent that the Products will conform to Waters applicable standard warranty. WATERS SHALL NOT BE LIABLE FOR CONSEQUENTIAL, INCIDENTAL, SPECIAL OR ANY OTHER INDIRECT DAMAGES RESULTING FROM ECONOMIC LOSS OR PROPERTY DAMAGE SUSTAINED BY BUYER FROM THE USE OF ITS PRODUCTS OR SERVICES.
10. Termination
 - a. It prior to the delivery of the goods (or any instalment thereof) Seller has reason to believe that Buyer is unable to pay it's debts or if Buyer enters into liquidation (other than for the purpose of effecting a reconstruction or amalgamation) whether compulsory or voluntary or compounds with or conveys a meeting of its creditors or has a receiver appointed over all or any part of its assets or takes or suffers any similar action in consequence of a debt or ceases for any reason to carry on business, Seller may terminate the contract by notice in writing to Buyer.
 - b. Termination of the contract personate to Clause 10(a) shall not effect the accrued rights of the parties arising in any way out of such contract as of the date of termination.
11. Variation
Neither Seller or Buyer shall be bound by any variation, waiver of or an addition to, those terms and conditions except as agreed by both parties in writing.
12. Time
Seller will endeavour to dispatch the products on the promised delivery date but does not guarantee to do so.
13. Force Majeure
Waters shall have no liability for failure to perform or delay in performance, in the delivery of any and all equipment manufactured or sold by Waters including instruments, supplies, components, systems, chemistry, accessories, replacement spare parts, or any and all services provided by Waters, caused by circumstances beyond its reasonable control including, but not limited to, acts of God, acts of nature, floods, fire, explosions, war or military mobilisation, United States governmental action or inaction, request of governmental authority, delays of any kind in transportation or inability to obtain material or equipment, acts of other governments, strikes or labour disturbances.
14. Law
The contract shall be deemed to have been made in Singapore and the Parties to the contract hereby submit to the jurisdiction of Singapore courts. Singapore law shall be the proper law of the contract.