

04 Mar. 2021

Food Science & Technology,
National University of Singapore,
3 Science Drive 2, Singapore, 117543

Subject: Collaboration on Food-Omics & Food Safety Research.

Dear Prof Huang,

At the outset, we thank you for the opportunity given to us to collaborate with your department on Food-Omics and Food Safety as a part of the LC-Q-ToF procurement.

In continuation to the discussions, we have obtained a special one-time approval for the following proposal:

1. A package price for UPLC (H class), Q-ToF MS, 3 PC workstations, Software & N2 generator covering total of 5 Years warranty from the date of installation at S\$430,174.20 (ex.GST)). The Warranty shall consist of Performance Maintenance with PM Kit replacement to be done annually from start of 2nd year.
2. **A special Seed to Own arrangement for a year:**
 - UPLC (H Class) with Single Quad MS (QDA) along with PC, Software & N2 Generator.
 - DESI Source & Imaging Software.(Waters will be granted access to these systems for customer demos when necessary)
At the end of the seed period, NUS will be provided with a special privileged price to purchase the system should you continue to utilize the system
3. A potential MOU & Press Release between NUS-FST & Waters on Food Omics & Food Safety Research on the theme of SG Food Story, that includes but not limited to the following:
 - **Research collaboration agreements** (RCAs) with International Food & Water Research Centre on a mutually appropriate topic with access to Waters routine & high-end analytical equipment and scientific knowledge.
 - Invitation to FST faculty to **speak at Waters Food Science related events** in Southeast Asia and Asia Pac that would help you gain access to Private/ Public sectors beyond Singapore.
 - **An annual technology summit** at Waters facility exclusively for your chosen students with exposure to our laboratory and an update session on global trends in Food Omics & Food Safety to be delivered by our experts.
 - **Priority access** for FST researchers to the new product launch as well as an option to test the beta version of new products as deem fit.

We are very confident that this collaboration would differentiate NUS-FST as a premier Research Centre in the areas of Food Omics & Food Safety in Singapore and beyond and is a win-win situation for both our organizations.

We trust you would appreciate our efforts and passion in making this association a successful one and look forward to your valued business in the days to come.

Yours truly,
For **Waters Pacific Pte. Ltd.**



Krishna P. Kodoth,
General Manager, Southeast Asia.